

# Why You Need ObservePoint

## The Problem

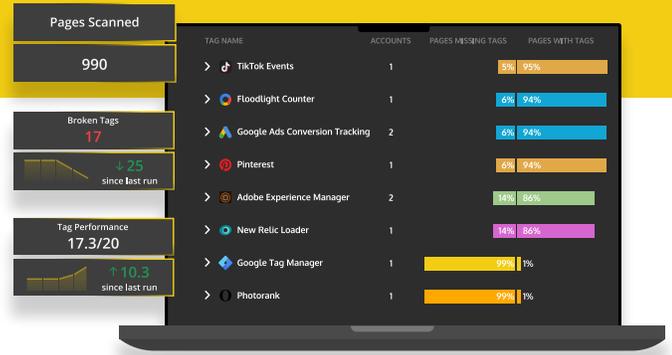
Website technology requires rigorous testing to verify functionality, ensure data quality, and confirm privacy compliance. Unfortunately, most teams still test manually.

Manual testing is highly inefficient, taking around **1.5 minutes per page each time you update your site**. With thousands of pages, updated weekly or even daily, those minutes add up. Manually testing 1,000 pages would take your team almost **25 hours!**

Because manual testing is resource-heavy, your team might cut corners or skip it altogether, putting you at risk of making bad decisions from bad data or getting fined for privacy violations.

## The Solution

ObservePoint replaces the manual, error-prone process with automated, rule-based Audits that work at least **5x faster** than any human.



## Your Team Will Be Able To:

### Make better decisions with better data.

ObservePoint's automated scanning tech verifies data was collected correctly so you can **trust your marketing and analytics data**.

### Increase testing and efficiency.

Instead of scanning 1,000 pages over 25 hours, take **20-25 minutes** to set up an automated, reusable ObservePoint Audit that notifies you whenever an error occurs.

### Ensure data protection.

ObservePoint Audits can scan for unauthorised data collection and help verify that privacy software like CMPs are functioning as expected to honor user consent.

Improve analytics testing efficiency by

**83%**

Increase digital analytics accuracy by

**30%**

Increase analytics team productivity by

**75%**

Scale testing frequency by more than

**500%**

## Who Uses ObservePoint?

Media	Disney	COMCAST	Schibsted	vodafone
Healthcare	gsk GlaxoSmithKline	Roche	Boehringer Ingelheim	Alcon®
Finance	LLOYDS BANK	BARCLAYS	HSBC	TESCO Bank
Retail	Mercedes-Benz	asics	MARKS & SPENCER	IKEA
Travel	EUROSTAR™	australia	NCL NORWEGIAN CRUISE LINE®	Jet2.com

# How Your Teams Can Use ObservePoint

## Analytics

- ✓ Validate implementations & functionality
- ✓ Test tracking automatically & regularly
- ✓ Discover duplicate & missing tags
- ✓ Ensure TMS functionality
- ✓ Get alerts when things break
- ✓ Maintain tech documentation

## Marketing

- ✓ Verify MarTech works correctly
- ✓ Ensure accurate data
- ✓ Monitor user paths (login, check-out)
- ✓ Test campaign URLs & landing pages
- ✓ Keep technologies online
- ✓ Optimise the user experience

## QA & Engineering

- ✓ Test functionality pre- & post-production
- ✓ Regulate all tech on your site
- ✓ Verify the data layer for consistent data
- ✓ Identify JS errors, poor status codes, etc.
- ✓ Get alerts when technology breaks

## Privacy

- ✓ Inventory cookies & tags
- ✓ Verify CMP functionality
- ✓ Test consent preferences
- ✓ Get alerted to unauthorised tech
- ✓ Ensure cookie banners are set
- ✓ Check data transfer geolocations

## Customer Results

### Verify Data Collection



Increased implementation accuracy from **75% to 99.9%**.



Increased conversion point **data accuracy from 80% to 99%**.

### Ensure Data Protection

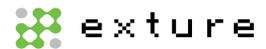


Eliminated unauthorised legacy analytics averaging 26.56% implementation on 6 sites.



Monitors their **cookie banner is deployed on 100%** of pages.

### Increase Efficiency



Reduced analytics and MarTech QA time **by more than 75%**.



**Cut 7+ hours (every 3 weeks)** of testing to find errors before releases.

## What Our Customers Are Saying

“ Things aren't always caught in manual QA. ObservePoint helps find high-priority problems within your data, automatically. ”

Daryl Acumen, **Adobe**



“ With ObservePoint, I'm able to tell stakeholders that errors won't pop up and that the integrity of their reports will be sound. ”

Maggie Vega, **Finning CAT**



“ QA went from four full-time employees per month to less than one full-time employee per month. I love ObservePoint. ”

Nobuki Yura, **Recruit**

